



# Sailaja Solleti

## Assistant Vice President

### *Texas CRES, LLC*

Sailaja joined in Texas CRES as the Assistant Vice President, and her duties include leasing, acquisition of commercial properties, new business relations, development, construction, and property management.

Sailaja worked for one of the nation's leading property investment firms before joining Texas CRES. She has worked closely with developers, brokers, investors, tenants, and landlords to help new businesses prosper and assist in future developments to come into Texas. Property types ranged from retail centers, land, industrial properties, to hotels and apartment complexes, as well as property management for the assets.

She has negotiated as a landlord and a tenant. She has bought and sold properties on her own behalf. Her experience has made her aware of what means the most to a buyer, landlord, seller, or tenant.

These experiences provided Sailaja with in-depth knowledge of lease negotiations, optimal co-tenancy structures, land development, site feasibility analysis, and financial modeling.

Further, Sailaja has been involved in the development of family retail and multi-family portfolio where she was involved throughout the development process from site selection to final disposition. Her success as a commercial Realtor has been attributed to her energy, dedication, creativity, professionalism, uncompromisable integrity, firm negotiation skill and his exceptional customer service commitment.

Sailaja is passionate about her career and finding her clients the perfect Investment in the form of Commercial Real Estate. Her incredible energy and enthusiasm are evident throughout each transaction and have contributed to her remarkable success from day one. Sailaja oversees all aspects of the investment sales transaction process from valuation, marketing, client contact, contract negotiations, due diligence, and closing.

She is dedicated to meeting her clients' needs and always goes the extra mile. A good listener, Sailaja provides clients with her full attention and then strives to make their real estate goals reality. Her promise to every client is that she would stay on top of all the details of a deal to provide a smooth and easy-going transaction.

Apart from English Sailaja is fluent in Telugu. Sailaja uniquely specializes in foreign investment with South India. Sailaja had a bachelor's degree in Computer Science And Engineering and her technology skills are amazing and very helpful to market client properties in and around Texas.

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